

Siemens Mobility

Nichols is a strategic advisor to Siemens Mobility. In support of their values of achieving high performance and being innovative to create sustainable value, we have provided collaboration services across a series of critical projects where they have sought to develop and strengthen relationships with partner organisations.

Challenge

As organisations come together to deliver complex projects, they face key challenges in aligning their shared goals, priorities and expertise. Siemens Mobility recognises that independent support and facilitation of relationships can accelerate the process of coming together and create a one team approach that will drive success through combined talent.

We have worked with our client's senior leadership teams and those of organisations that they partner with, to enable them to deepen relationships, build trust and implement practical ways to collaborate.

Experience

At Nichols we understand that collaboration has to be designed according to the specific context of the problem and the parties involved. It is built from creating common purpose. It takes careful facilitation to develop an even handed approach between organisations. We are experienced collaboration facilitators, as well as programme practitioners, backed by our own collaboration scientist. We act as an honest broker and create a safe space for parties to understand one another, coalesce around their common purpose and develop the skills and behaviours needed to secure and benefit from sustained collaboration.



Our approach enables collaboration by supporting individuals to operate a one team mindset, with clear shared goals and a greater certainty of achieving them. We build this by facilitating open, constructive conversation which helps participants to share, learn and make progress in a controlled way.

Benefits

When people from different organisations are empowered to collaborate, to align with a common purpose and to combine ideas and diverse expertise, amazing outcomes can be achieved. Projects, and their intended benefits, can be delivered faster, more innovatively and more efficiently.

In order to support our client and their partner organisations, we have carefully curated workshops based on the particular context of each project and those working together to deliver them. Preparatory briefings and post workshop debriefs with sponsors have enabled us to integrate fully with the groups we have worked with to ensure that our approach is adding value.

Using a combination of collaboration theory, team coaching and facilitated peer learning, we have built key relationships and supported groups to embed collaborative practices which continue beyond our support.